

THE WORKSHOP

This 2-day training workshop recognizes that there are many performance management failures, even in otherwise well-organized companies. One primary reason is because those performance management routines are neither working for you nor the company. In this workshop we share our research with you and provide you with a simple methodology to complement the routines that you are already using in your organization. Using Microsoft Excel as the ubiquitous tool, this will help re-create practical and effective performance management that will work for your organization. The methodology also helps interlink measures together, guaranteeing company-wide alignment to support the top Chief's ambitions or concerns.

Practical Performance Management

with



Excel



**Performance management is mandatory for organizations.
Wasteful paperwork is not.**

What You will Learn

- Relationship between Organizational Strategic Business Plan and Departmental/ Individual KPIs
- Need for effective Execution
- Tips for having SMARTER KPIs
- Effective technique for KPI real alignment to support top Chief's goals
- Simple tools to help measure difficult or multi-dimensional KPIs
- Holistic approach to Performance Management/ Performance Appraisal
- Simple tools to manage Behavioral Change

This training has been structured to suit the following audience:

- Managing Directors/ Directors/ CEOs
- COOs/ GMs/ VPs
- Human Resource Managers
- Senior Managers/ Managers
- Senior Executives
- Train-the-Trainers participants

For more information, please contact:
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